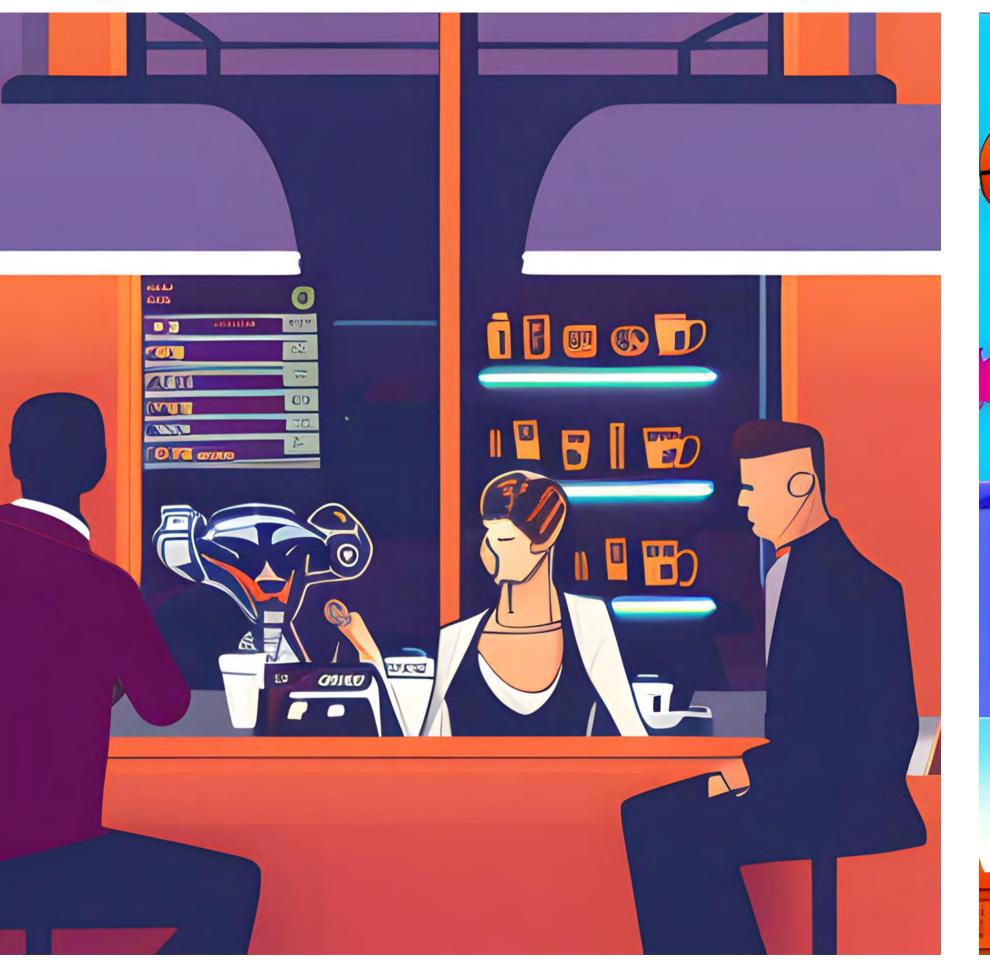
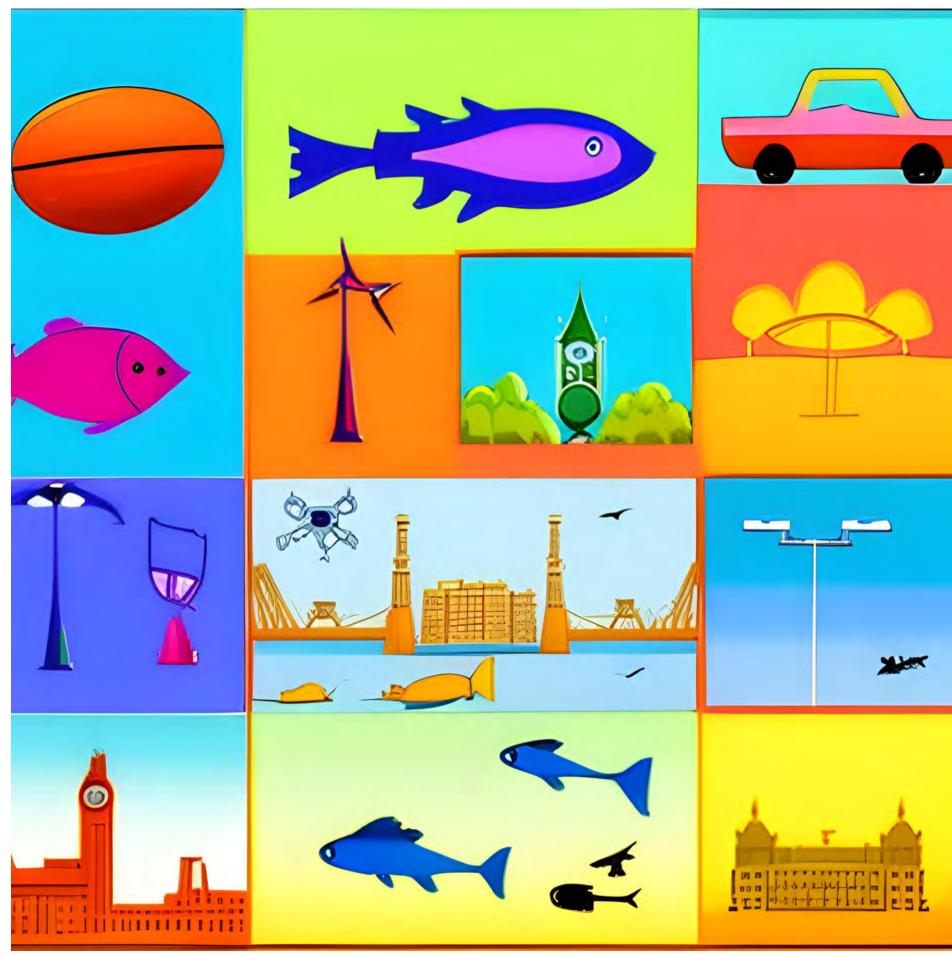
#### **ARCANUM**

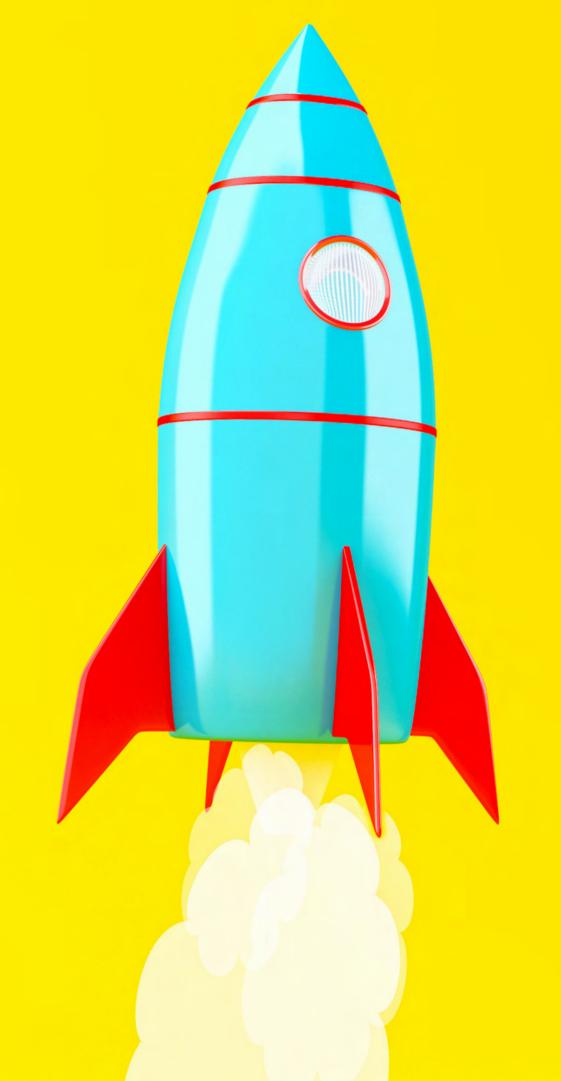
# Business impact of AI How to get started with AI now

Asa Cox, Founder of Arcanum Al

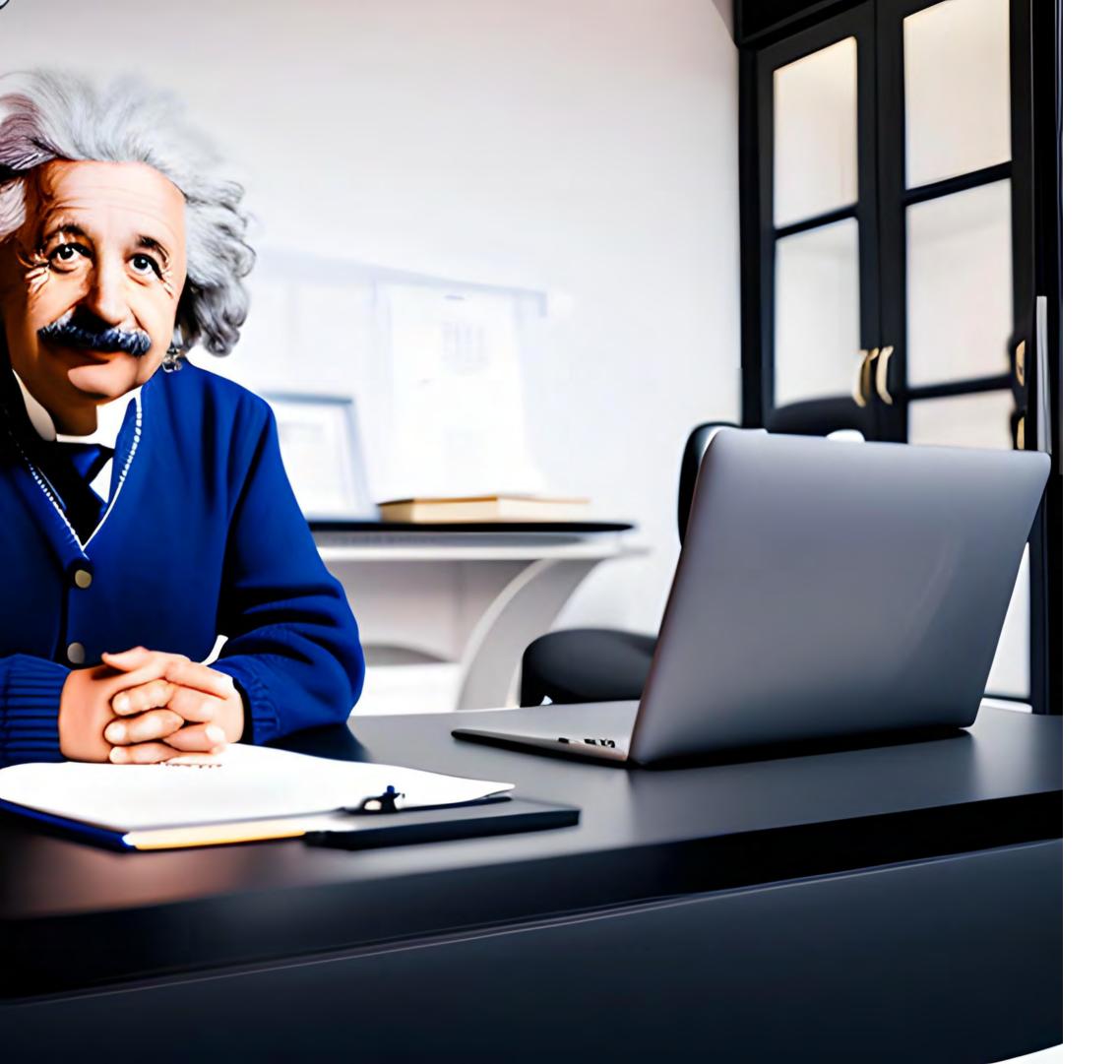








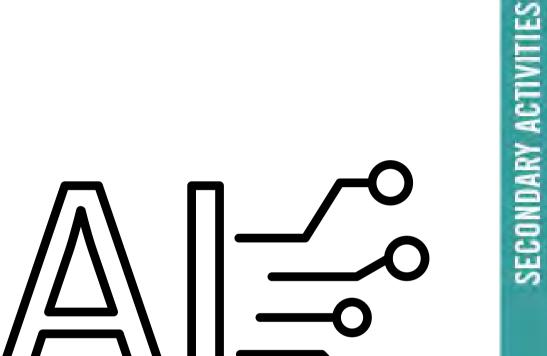
You can 100 your business with Al



Einstein: 160
World record: 225

The IQ of AI is predicted to be 10,000 by 2030

#### The Value Chain (Michael Porter)



#### **INFRASTRUCTURE**

Company overhead and management, including financing and planning

#### **HUMAN RESOURCES MANAGEMENT**

Recruitment, hiring, training, development, retention, and compensation of employees

#### TECHNOLOGICAL DEVELOPMENT

Research and development, including product design, market research, and process development

#### **PROCUREMENT**

The sourcing of raw materials, components, equipment, and services

#### INBOUND LOGISTICS

Receiving, warehousing, and inventory management

#### **OPERATIONS**

Processes involved in turning raw materials and components into finished products

#### LOGISTICS

Distribution, including packaging, sorting, and shipping

#### MARKETING & SALES

Promotion, advertising, and pricing strategy

#### AFTER-SALES SERVICES

Installation, training, quality assurance, repair, and customer service

#### **PRIMARY ACTIVITIES**

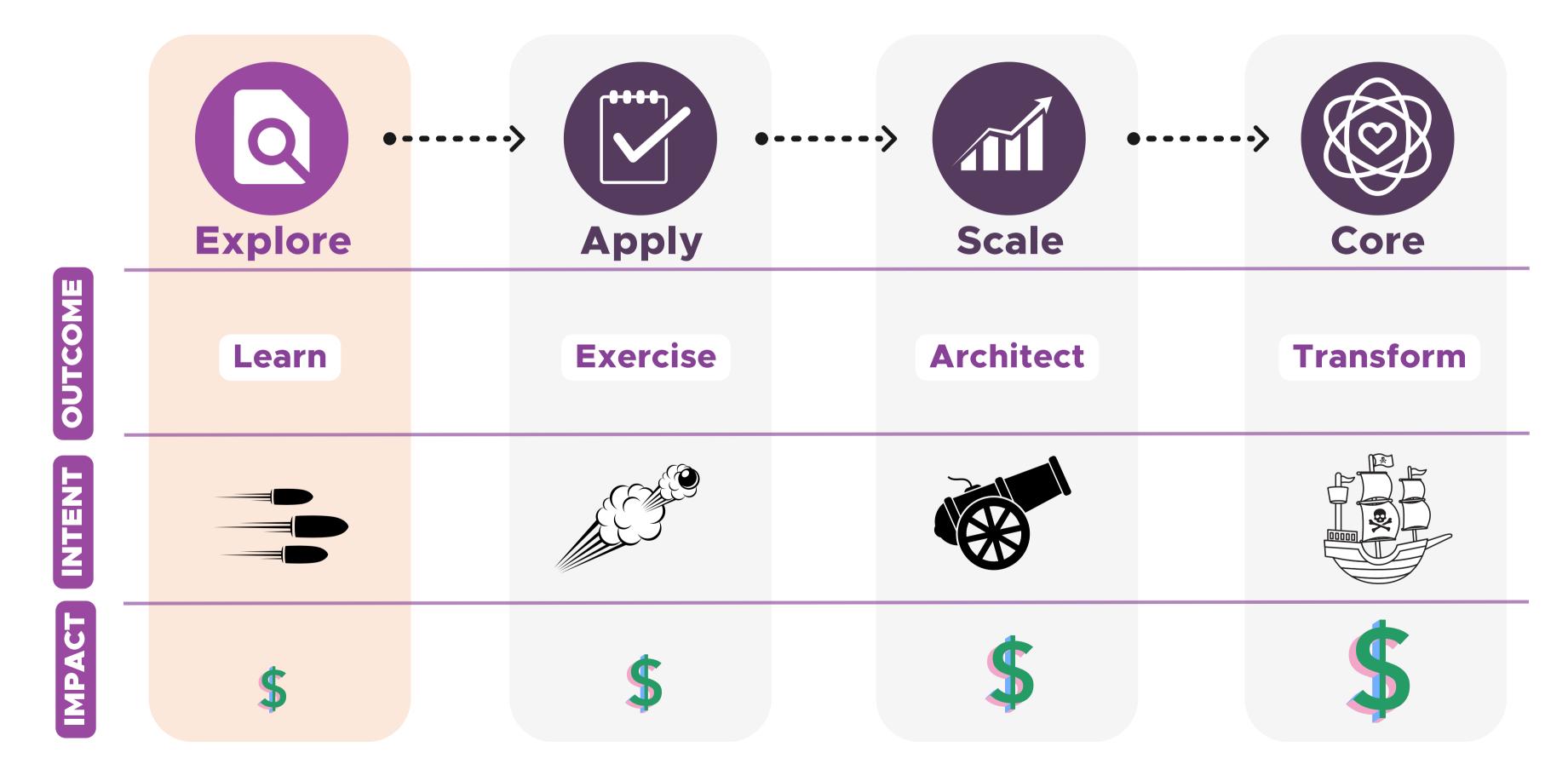
MARGIN

#### The era of the AI Assistant is close





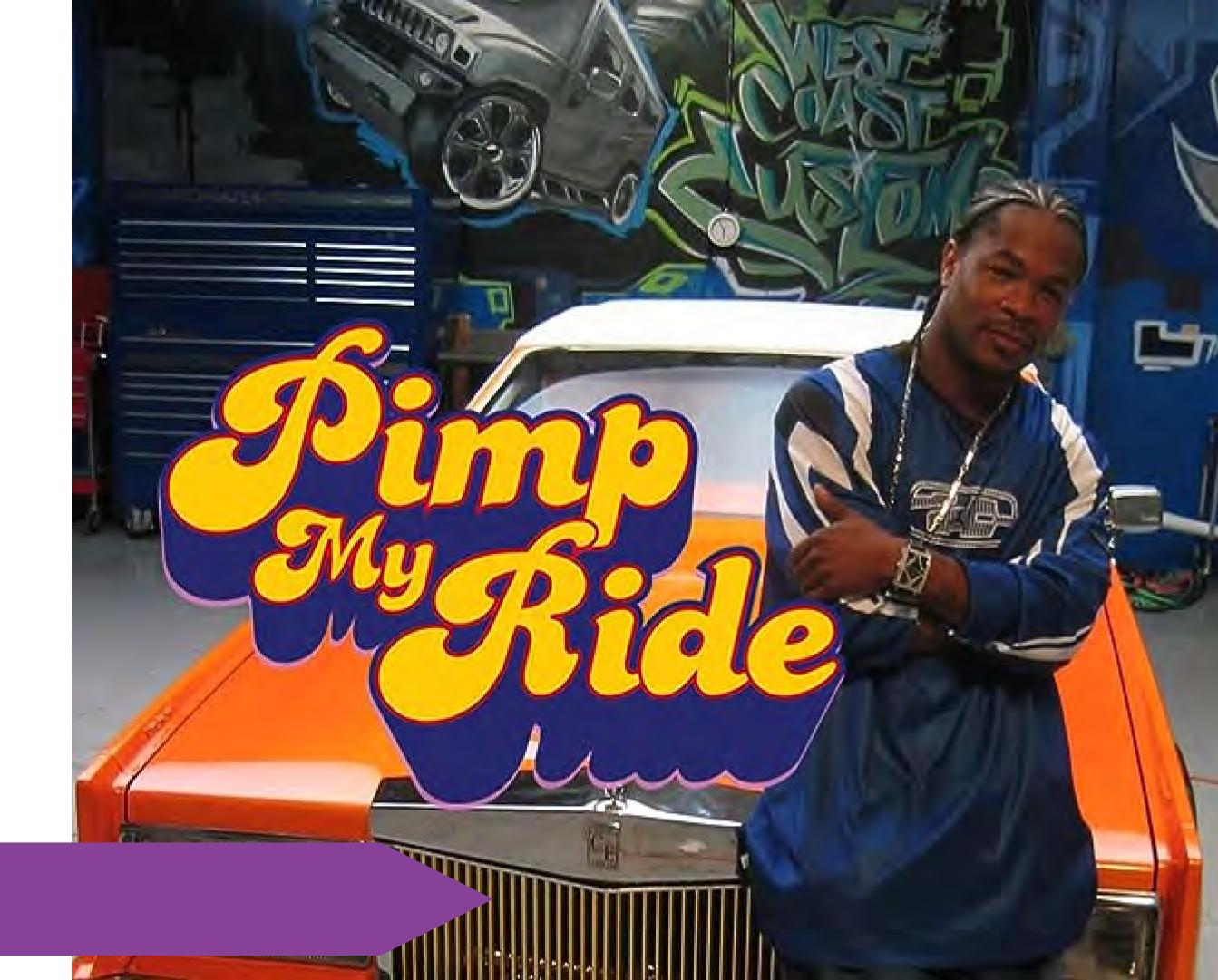
# Al Horizons





**ARCANUM** 

PIMP-IT
AI ADOPTION
FRAMEWORK





Enthusiasm Magnet.

Skills Reality.

People

Education.

Unfair Advantage.

Research.

Journey.

Case vs Necessity.

No regrets.

Better spent.

Capitalise.

Exponential.

Existential.

BAU disruption.

Workforce evolution.

Risk.

Required vs possible.

Windows.

Faster.

Ideas

Money

**Prize** 

**Impact** 

Time



Enthusiasm Magnet.

Skills Reality. Education.

People

P



Unfair Advantage.

Research.

Journey.

Ideas

Case vs Necessity.

No regrets.

Money

Better spent.





Capitalise.
Exponential.
Existential.

Prize



BAU disruption. Workforce evolution.

Risk.

**Impact** 



Required vs possible.
Windows.
Faster.

Time



Enthusiasm Magnet.

Unfair Advantage.

Research.

Ideas

Journey.

Case vs Necessity.

No regrets.

Money

Better spent.

Capitalise.

Exponential.

**Prize** 

Existential.

BAU disruption.

Workforce evolution.

**Impact** 

Risk.

Required vs possible.

Windows.

Time

Faster.

Skills Reality.

Education.

People









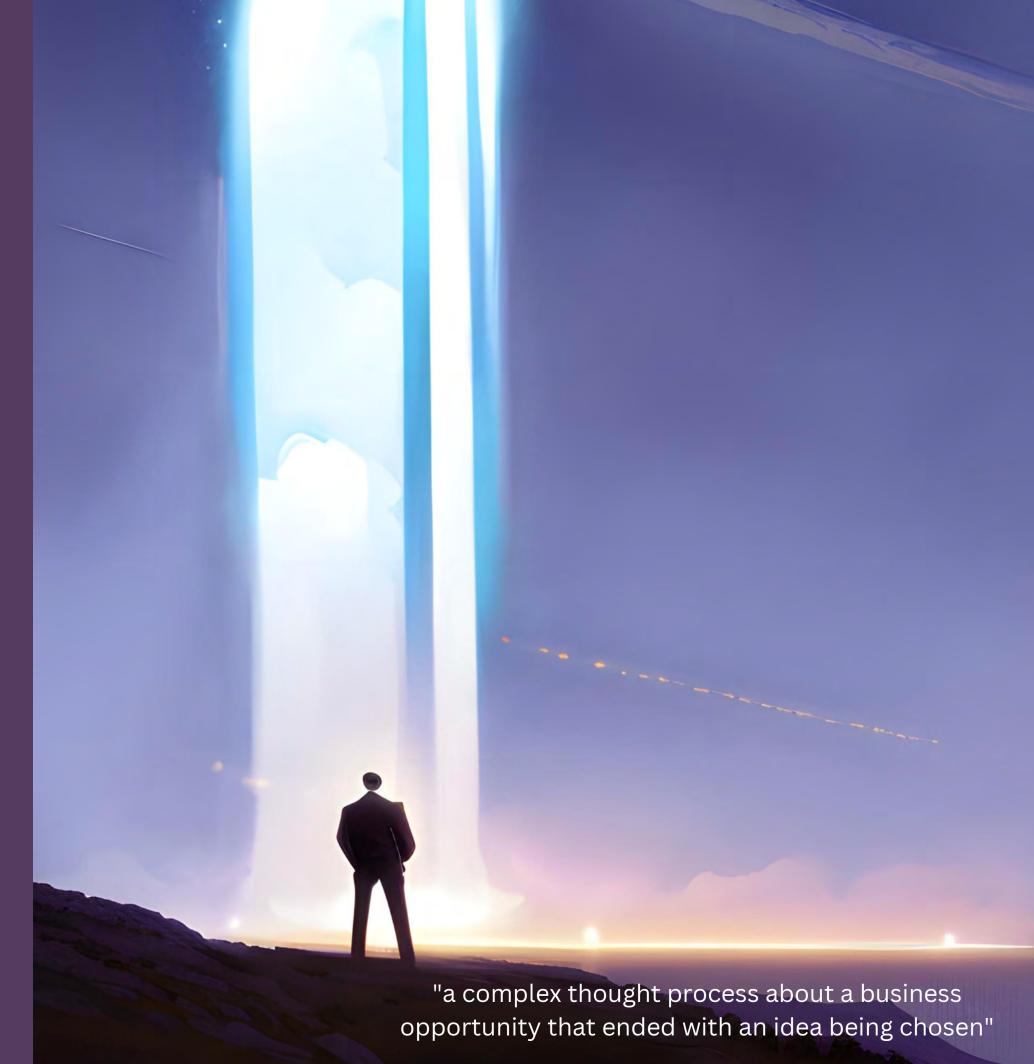


1/4

Ideas:
Finding the right place to start



0



# #1 Unfair advantage + existing product or service or unique position

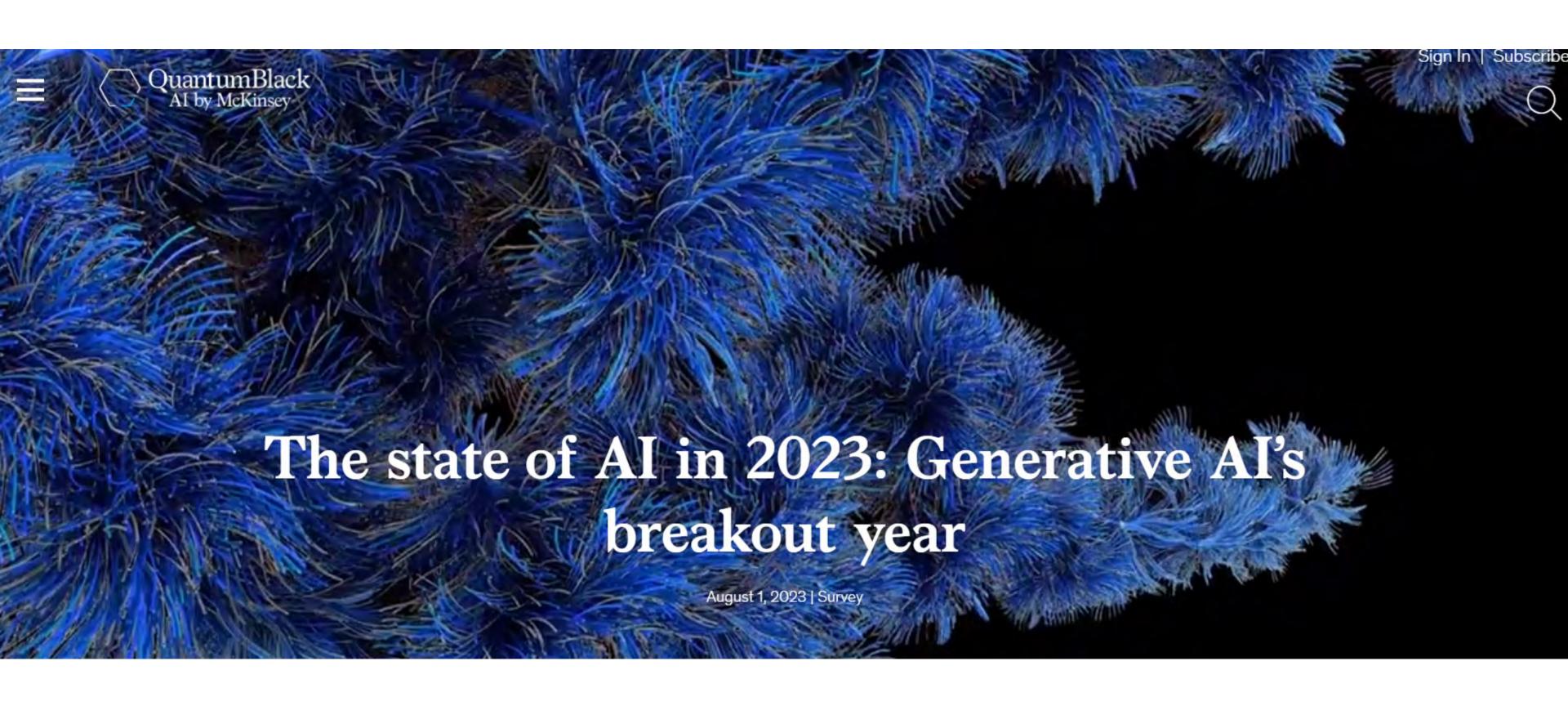
#### **The Business Model Canvas**

Designed by: Designed for: Date: Version:

Key Partners 6	Key Activities	Value Propositions	Customer Relationships 💝	Customer Segments
	Key Resources		Channels	
Cost Structure		Revenue Stre	eams	Õ





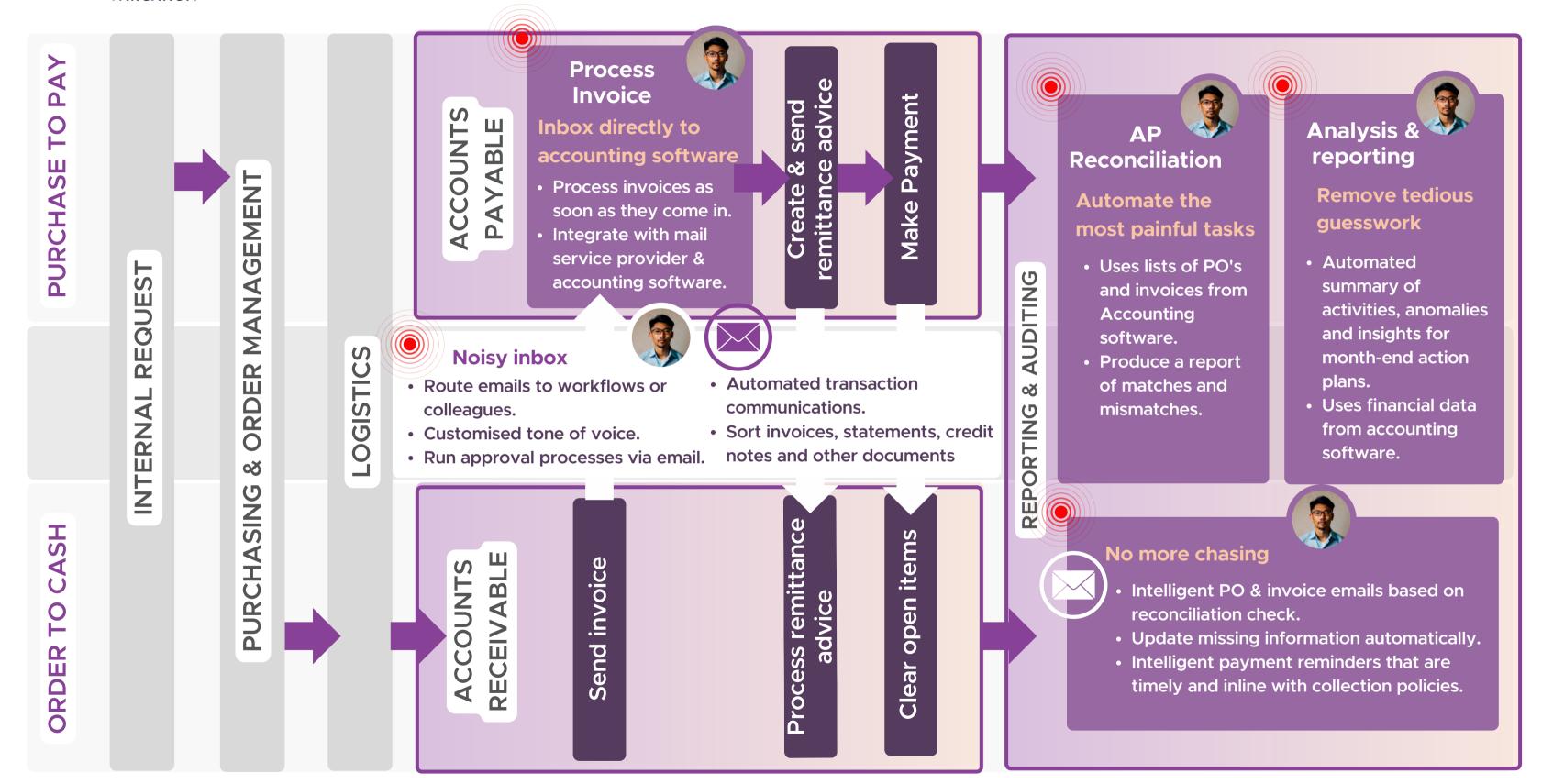


# #3 Journey based A logic or process



**SOFTWARE INTEGRATIONS** 

#### Al Assistant for Finance Teams



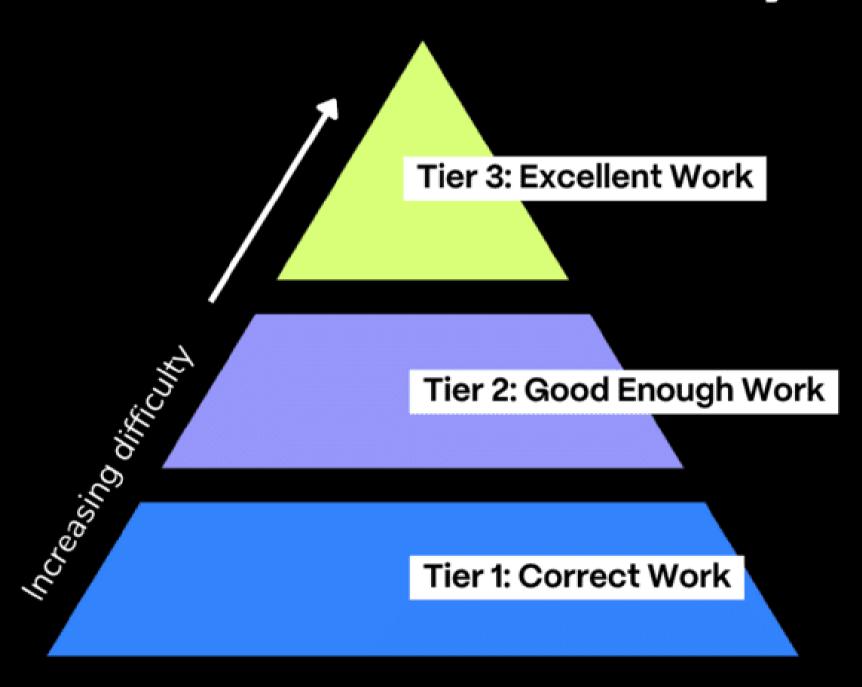


2/4

# Evaluating ideas



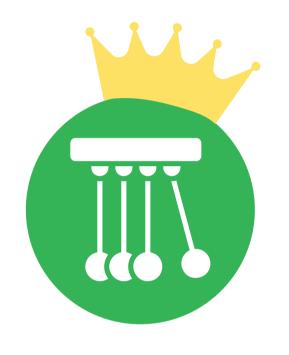
### The Al Task Hierarchy







# Evaluating ideas









Momentum

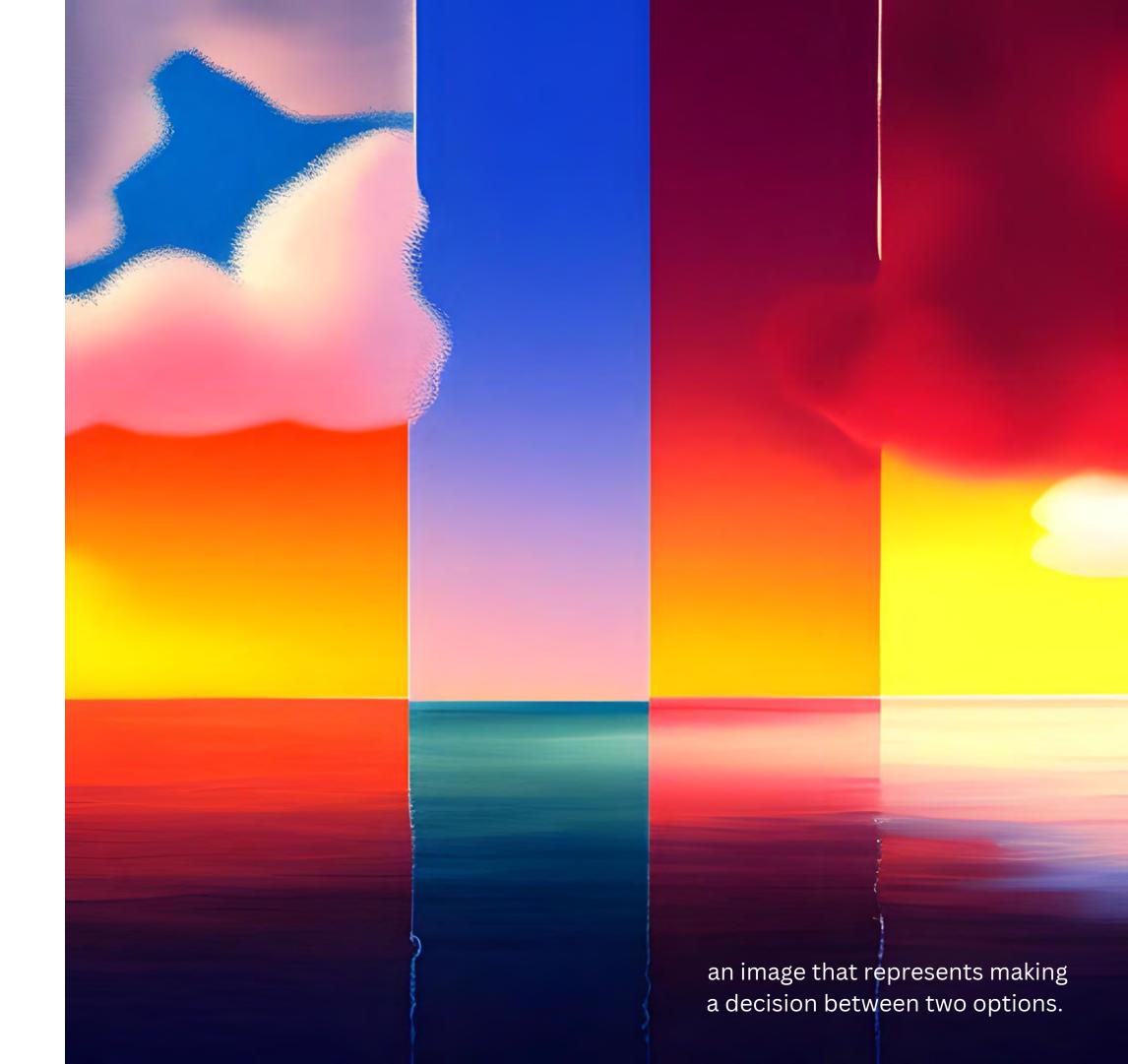
Robustness

Time to value Cost to value

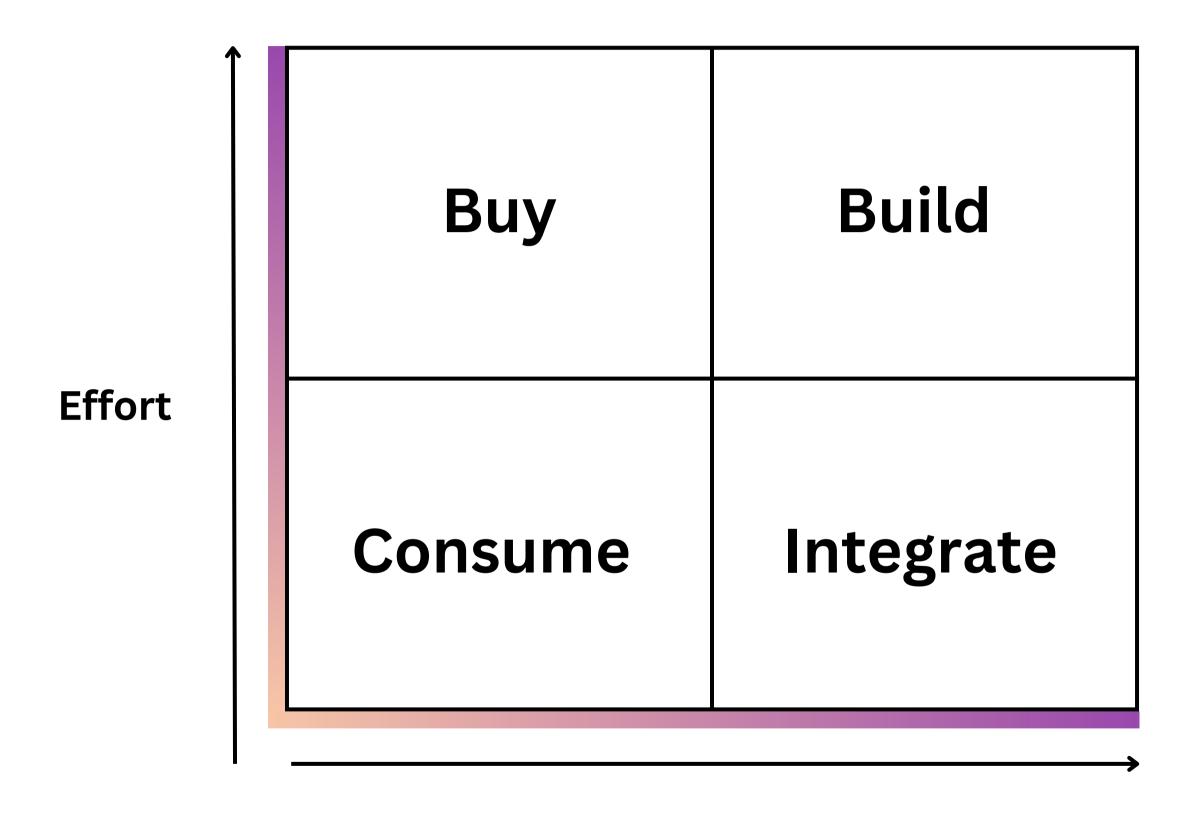


3/4

# Buy vs build







Customisation

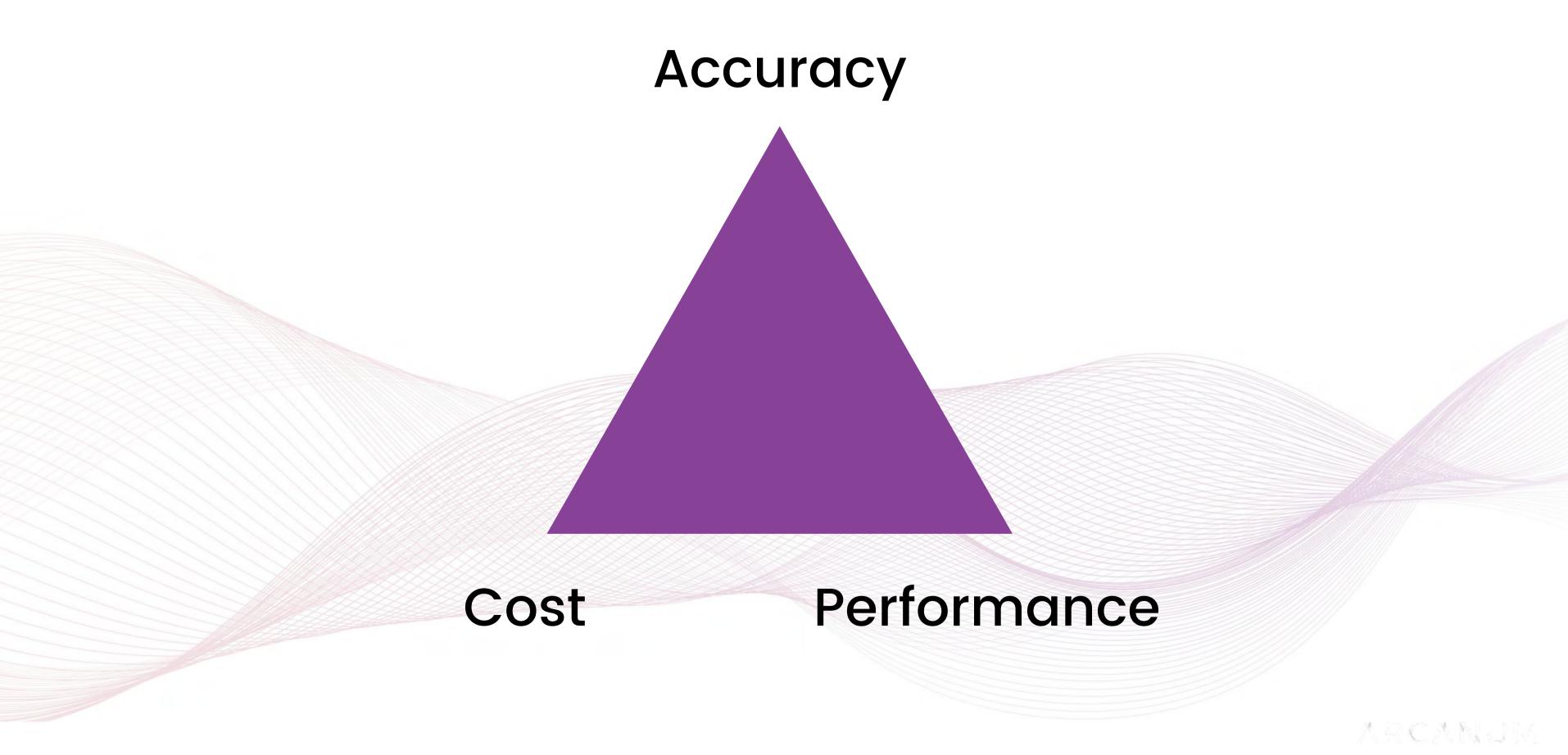


4/4

# Things to think about









1. Inputs

Data

Instructions

2. Interactions

**Process** 

Humans

3. Business logic

**Fixed** 

**Exceptions** 

4. Outputs

**Answer** 

Insight

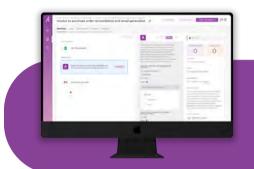
**Next best action** 





### Al integration for end-to-end workflows

Arcanum makes it simple to add intelligent actions to 10x productivity and innovation across the business.



Custom Workflows: Unlimited Triggers, Actions and Business Logic

10k integrations











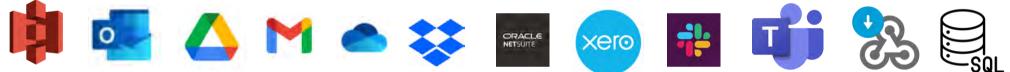














**TRIGGER ROUTE ACTION** FILE **NOTIFY SORT** 



LLM



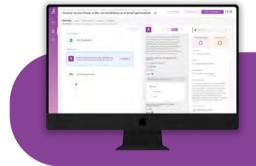
### Gen Al for FACTS















Data Entry



Emails



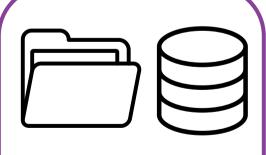
Analysis & Reports



Document Processing & Generation



Email Processing & Generation



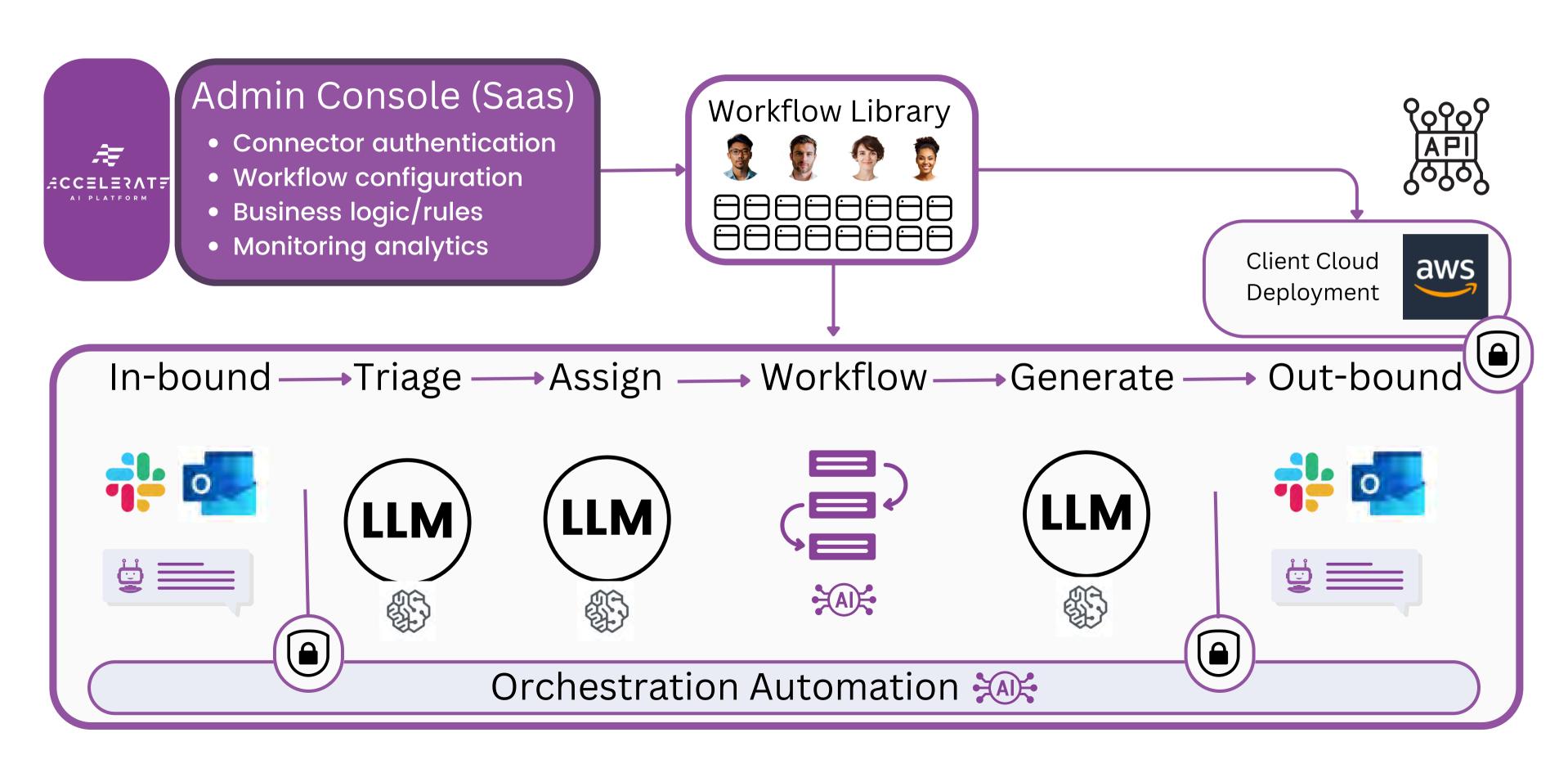
Knowledge base access & management



automation



## Al Assistant Architecture





#### Autonomous back office operations

## **Arcanum Al Assistants**



Finance Assistant



**Customer Support** 



HR Assistant



Sales Assistant

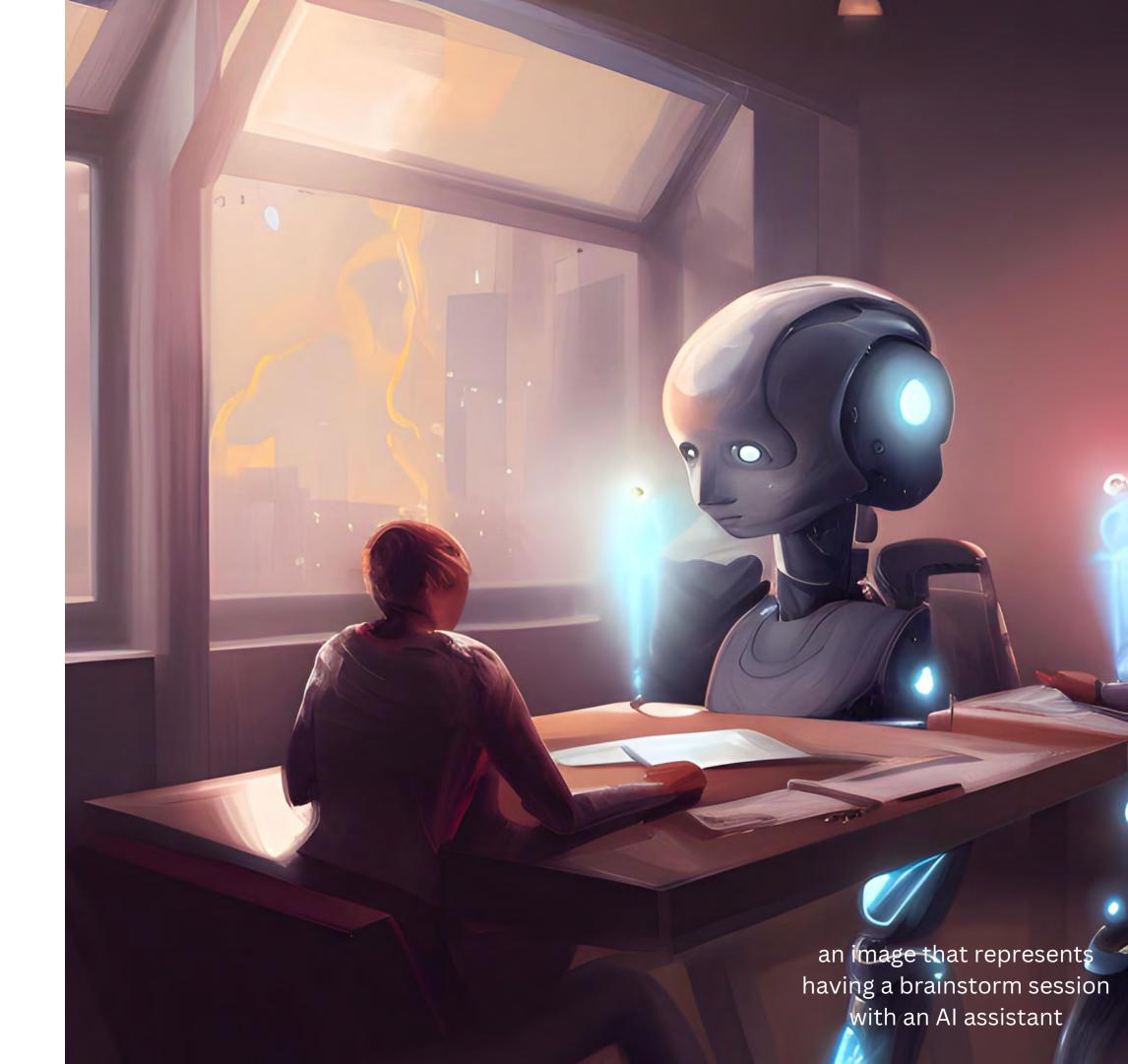
# START NOW





# ACTION 1

# Brainstorm Al planning with Al







### ACTION 2

Email to test your own AI Assistant - FREE

